

CORPORATE PROFILE



ABOUT US

Zest WEG, a subsidiary of leading Brazilian motor and controls manufacturer WEG, has a strong commitment to contributing to the development of the African region, and has been servicing the continent for more than 40 years.

Our in-depth understanding of operating conditions, applications and years of experience on the African continent has ensured that our service offering is fit-for-purpose. By leveraging best practice engineering and manufacturing capabilities, we are able to offer a range of standard off-the-shelf products as well as end-to-end energy solutions.

From single product installations to individually customised solutions, which are application specific, the latest technology is used to ensure optimum performance and reliability, whilst enhancing energy efficiency. Zest WEG's product line-up includes low, medium and high voltage electric motors, vibrator motors, variable speed drives, soft starters, switchgear, power and distribution transformers, MCC's, containerised and mobile substations, mini substations, diesel generator sets, and cogeneration and energy solutions as well as electrical and instrumentation engineering construction and project management services in Africa. All products are engineered to facilitate a safe and reliable environment with operational stability and the highest possible production levels as an objective. Reduced maintenance, increased or improved energy efficiency and ease of serviceability assist in lowering the total cost of ownership.

Zest WEG operates local manufacturing facilities in Gauteng and the Western Cape. The two transformer manufacturing facilities position us as one of the largest manufacturers of mini substations and transformers in South Africa. Zest WEG's genset manufacturing facility in Cape Town supplies standard off-the-shelf generator sets as well as custom-built, application specific units. The electrical enclosure manufacturing facility in Johannesburg focuses on world class electrical instrumentation and control solutions including custom built E-Houses.

Supporting customers is key and we are constantly reviewing our sales and support network to ensure that customers across the region have access to the highest levels of technical support as well as easy access to products and parts.

Beyond the head office based in Johannesburg, we have 8 branches in strategic industrial locations; Cape Town, Durban, Middelburg, Gqeberha (formerly Port Elizabeth), Richards Bay, Rustenburg, Trichardt and Accra, Ghana. A further 13 distributors ensure the full support of our client base within South Africa. 30 Distributors and Value-Added Resellers (VARs) represent Zest WEG and our products in over 20 African countries, such as Angola, Botswana, Burkina Faso, Cameroon, Democratic Republic of Congo, Eritrea, Eswatini, Ethiopia, Gabon, Guinea, Ivory Coast, Kenya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mozambique, Namibia, Nigeria, Republic of Congo, Rwanda, Senegal, Tanzania, Uganda, Zambia and Zimbabwe.

Globally WEG is doing business in over 135 countries, and have commercial operations in 36 countries. WEG has 45 manufacturing sites in 12 countries, of which 4 are in South Africa.

Our Corporate Social Investment (CSI) approach is aligned with the organisation's values, policies and strategy.

We strive to be responsive to the needs of our communities in which we operate, live and have influence, where we strive to ensure that our ideas, people and resources make a lasting difference. We have taken it upon ourselves to leave a legacy by playing a significant role in shaping the leaders of tomorrow by committing to working with communities, institutions and other like-minded partners to improve access to education.

EDUCATION AND TECHNICAL SKILLS TRAINING

The South African Department of Labour has identified skills shortfalls as being particularly high in terms of required engineers, technicians, artisans and skilled labourers.

Our social investment and development programme attempts to address these needs through supporting projects providing:

- Education and training in the under-resourced areas of maths and science for both educators and learners at secondary school level.
- Technical skills training at school leaver level, particularly programmes focused on training in the electrical engineering field, which is done through donating various engineering products to TVET colleges (previously known as FET colleges).
- Support of community education facilities and bursaries for the underprivileged.

CSI upliftment projects also have an internal focus whereby we concentrate on the development of our own people. This takes place at various levels including Adult Based Education Training (ABET), in-service training, technical learnerships, graduate programmes leading to ECSA professions, Management Advancement Programmes (MAP) and MBA's.

ZEST WEG CSI



ZEST WEG BROAD-BASED BLACK ECONOMIC EMPOWERMENT

Zest WEG is committed to ongoing transformation within South Africa and fully supports Broad-Based Black Economic Empowerment (BBBEE). Through the strategic transformation and BBBEE objectives, we are able to demonstrate our commitment to uplifting previously disadvantaged individuals.

We are focused on creating and maintaining the principle of equal opportunity, and applies the appropriate mix of resources and mindset to underpin this aim. This policy extends to Zest WEG employees, suppliers, business partners and the wider community.



SUSTAINABILITY

Through our concern for the environment and the planet as a whole, we are committed to promoting and maintaining a culture of sustainability and environmental responsibility through sound strategic business and manufacturing practices. As part of the global WEG organisation, Zest WEG follows and promotes best practice sustainability methodologies. These are integral to our business operations with the overall aim of reducing the environmental impact of all activities. Our level of commitment extends beyond our own people to broader stakeholders including our supply chain, customers and communities where we operate. Our sustainability strategy includes the focused Corporate Social Investment (CSI) approach which is aligned with our values.

QUALITY

In conjunction with our customers' need for an ISO 9001 certified supplier and since WEG acquired Zest WEG Group (process began in June 2010), a certified ISO 9001 compliant Quality Management System has been implemented, relative to our business. We are audited by Bureau Veritas (Brazilian branch) annually to ensure the system is continually improving and that we are still meeting the standard's requirements.

Zest WEG is implementing Health, Safety and Environmental policies and procedures and we are working towards becoming certified.

Since our Quality Management System is patterned on WEG's system, we have the same Quality Policy throughout the business, that being:

QUALITY POLICY

Provide quality products and services that meet the customer's needs and expectations, while promoting continuous improvement of our processes and systems.

Regulatory, legislative and continuous improvement initiatives ensure that certification programmes meet all international and local requirements.



TRAINING



Training is a cornerstone for Zest WEG. We operate a permanent training centre at our Johannesburg head office. Training is also done at various Zest WEG branches, including those outside of South Africa. Accredited by the relevant Sector Education Training Authority (SETA), the South African Institute of Electrical Engineers (SAIEE) and the Engineering Council of South Africa (ECSA), our training centres offer Continuing Professional Development (CPD) points for the various modules, which have been developed in conjunction with WEG of Brazil.

PRODUCT OFFERINGS

ELECTRIC MOTORS

- LV & HV Motors
- WEG Motor Scan Solution
- Vibrator Motors

GEARED MOTORS AND GEARBOXES

- Geared Motors
- Industrial Gearboxes
- Engineered Gearboxes

DRIVES AND CONTROLS

- LV & MV Variable Speed Drives
- LV & MV Soft Starters
- LV & MV Switchgear

PACKAGED SWITCHGEAR AND AUTOMATION SOLUTIONS

- Motor Control Centres
- Mobile Skid Solutions
- Prefabricated E-House Substations
- Conventional Containerised Substations

POWER DISTRIBUTION AND TRANSMISSION EQUIPMENT

- Miniature Substations
- Distribution Transformers
- Power Transformers
- Photovoltaic Transformers

POWER GENERATION SOLUTIONS

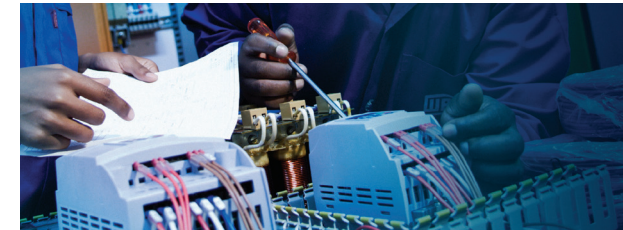
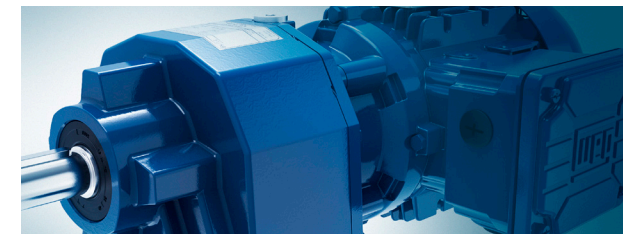
- Conventional Generation
 - Open, Canopy or Containerised Generator Sets
 - Mobile Generator Solutions
 - Diesel Power Generation Plants
- Alternators
- Steam Turbines
- Co-Generation
- Renewable Energy Generation
 - Solar

SUBSTATION AND ELECTRICAL INFRASTRUCTURE

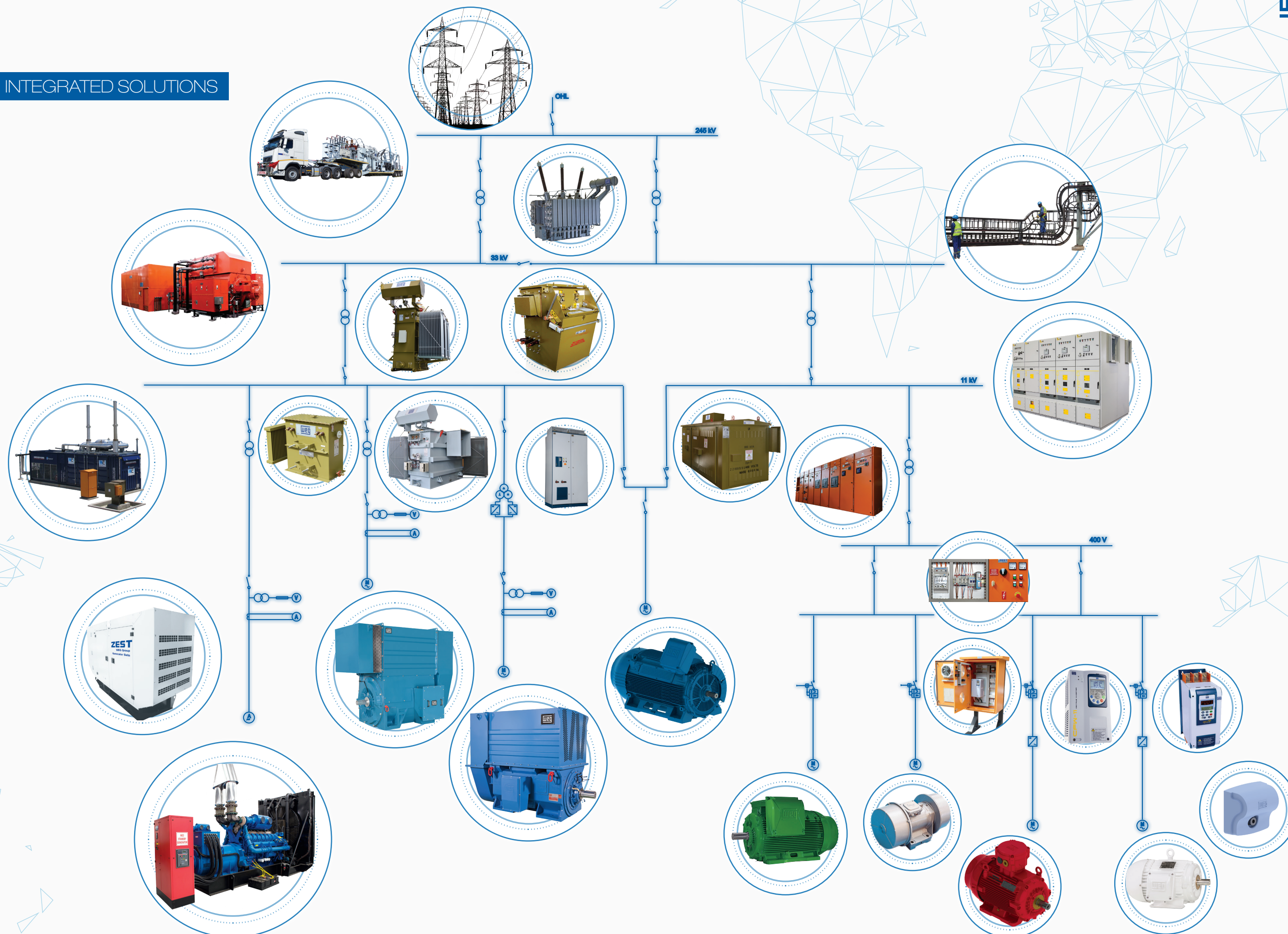
- Design, Construction and Supply
 - Fixed Conventional Substations
 - Mobile Substation Solutions
 - Electrical Low Voltage and High Voltage Reticulation

FIELD SERVICES

- Electric Motors
- Automation Equipment
- Power Distribution Equipment
- Diesel Generation Equipment
- Steam Generation Equipment
- Engineered Gearboxes



INTEGRATED SOLUTIONS



CONTACT DETAILS

ZEST WEG BRANCHES

JOHANNESBURG

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ZEST WEG PRODUCT SOLUTIONS

ELECTRIC MOTORS, DRIVES AND CONTROLS

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Tel: +27 (0) 11 723 6000
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GEARED MOTORS AND GEARBOXES

6 Laneshaw Street, Longlake Ext 4, Johannesburg
Tel: +27 (0) 11 723 6000
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PACKAGED SWITCHGEAR AND AUTOMATION SOLUTIONS

18 Mount Ida Road, Robertsham
Tel: +27 (0) 11 434 8100
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POWER DISTRIBUTION AND TRANSMISSION EQUIPMENT

Wadeville

3B Van Deventer street, Wadeville, Germiston
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Heidelberg

11 Marconi Street
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CONVENTIONAL GENERATION

Cape Town

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Johannesburg

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ELECTRICAL LOW VOLTAGE AND HIGH VOLTAGE RETICULATION

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INTEGRATED SOLUTIONS

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ZEST WEG AFRICA

AFRICA BUSINESS DEVELOPMENT

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ZEST
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